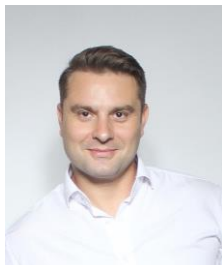




## CURRICULUM VITAE

### PERSONAL INFORMATION



**Sebastian-Emanuel STAN,**

☎ 0269432990 extension 1316

✉ [sebastian.stan@armyacademy.ro](mailto:sebastian.stan@armyacademy.ro)

✉ [sebastianstan.office@gmail.com](mailto:sebastianstan.office@gmail.com)

**Current job /  
Occupational field**

**„Nicolae Balcescu” Land Forces Academy, Sibiu,  
University Education**

### EXPERIENCE PROFESSIONAL

Period  
Position or post held

01.10.2023 – present

**Associate professor PhD**

Main activities and  
responsibilities

- Teaching activities in courses, seminars, and laboratories in the following subjects: Management Basics; Human Resources Management in Public Administration; Logistics Basics; Public Management; Scientific Research Methodology in Management and Marketing.
- Development of courses, lessons, subject contents / course syllabus, and presentations;
- Current and summative assessment activity;
- Scientific research activity and coordination of scientific workshops;
- Publishing activity.

Period  
Position or post held

01.10.2018 – 30.09.2023

**Assistant professor PhD**

Main activities and  
responsibilities

- Teaching activity in courses, seminars and laboratories in the following subjects: Management basics; Human resources management; Logistics basics; Public management; Public services management; Marketing; Total quality management.
- Development of courses, lessons, subject contents / course syllabus, presentations;
- Current and summative assessment activity;
- Scientific research activity and coordination of scientific workshops;
- Publishing activity.

Period  
Position or post held

01.10.2017-20.02.1018

**Teaching associate**

Main activities and  
responsibilities

- Teaching activity in courses, seminars, and laboratories in the discipline: Fundamentals of Management,
- development of lectures, lessons, subject contents / course syllabus,



## CURRICULUM VITAE

	<ul style="list-style-type: none"><li>and presentations;</li><li>- current and summative assessment activity;</li><li>- publishing activity.</li></ul>
Name and address of employer	<i>„Nicolae Balcescu” Land Forces Academy, Sibiu, Revoluției Street no. 3-5 Sibiu, ZIP code SB 550170, Romania, e-mail: <a href="mailto:office@armyacademy.ro">office@armyacademy.ro</a>, Web: <a href="http://www.armyacademy.ro">www.armyacademy.ro</a></i>
Period	<b>01.10.2017-20.02.2018</b>
Position or post held	<b>Teaching assistant</b> (PhD) fixed-term.
Main activities and responsibilities	<ul style="list-style-type: none"><li>- Drafting research reports;</li><li>- Preparing course presentations;</li><li>- Research activity;</li><li>- Publishing activity.</li></ul>
Name and address of employer	<i>„Lucian Blaga” University, Sibiu, Bd-ul Victoriei no.10, Sibiu, 550024, Romania Tel: +40-(269) 21.77.79. Fax: +40-(269) 21.78.87.</i>
Period	<b>01.02.2013-20.09.2014</b>
Position or post held	<b>Marketing Director</b>
Main activities and responsibilities	<ul style="list-style-type: none"><li>- Activity to promote company and products, develop and implement marketing strategies, evaluate marketing strategies, and maintain customer relationships.</li></ul>
Name and address of employer	<i>S.C. Zeugma Logistic SRL, Sibiu, Romania / RO28387927 - J32/411/2011   Phone: +4.0269.238.338, +4.0736.440.331, E-mail: <a href="mailto:office@zeugma.ro">office@zeugma.ro</a></i>
Period	<b>01.09.2011 – 20.01.2013</b>
Position or post held	<b>Products and equipment distributor</b>
Main activities and responsibilities	<ul style="list-style-type: none"><li>- Operational logistics;</li><li>- Sales growth;</li><li>- Winning new customer contracts.</li></ul>
<b>EDUCATION AND TRAINING</b>	
Period	<b>01.10.2014 – 01.10.2018</b>
Name of qualification/ diploma received	<b>PhD degree</b> series J no. 0029921. <i>Confirmed by M.E.C.T.S. Order no. 3779 of 04.06.2018</i>
Professional skills acquired	<i>PhD programme in the field of "Management"</i>
Main subjects studied	<ul style="list-style-type: none"><li>- General management;</li><li>- Human resources management.</li><li>- Financial management.</li></ul>



## CURRICULUM VITAE

Name and type of educational institution	„Lucian Blaga” University, Sibiu, Faculty of Economic Sciences, of Sibiu.
Period	01.10.2016 – 01.08.2018
Name of qualification/ diploma received	<b>Graduation Certificate of psycho-pedagogical training programme series A no. 0022393</b> Confirmed by M.E.C.T.S. Order no. 217 of 20.08.2018
Main subjects studied	<ul style="list-style-type: none"><li>- Educational psychology;</li><li>- Pedagogy;</li><li>- Didactics.</li></ul>
Name and type of educational institution	„Lucian Blaga” University, Sibiu, Faculty of Political Science, International Relations and European Studies.
Period	01.10.2026 – 30.07.2028
Name of qualification/ diploma received	<b>Master Diploma series G no. 0127845.</b> Confirmed by M.E.C.T.S. Order no. 2369 of 30.06.2008.
Professional skills acquired	The undergraduate degree program in the field of „International relations in security systems”.
Main subjects studied	<ul style="list-style-type: none"><li>- International economic relations;</li><li>- Diplomacy and foreign policy;</li><li>- International security.</li></ul>
Name and type of educational institution	„Lucian Blaga” University, Sibiu, Faculty of Political Science, International Relations and European Studies.
Period	01.10.2002 – 01.10.2006
Name of qualification/ diploma received	<b>B. Sc. Degree series Y no. 0045042</b> Confirmed by M.E.C.T.S. Order no. 2693 of 26.09.2006
Professional skills acquired	The undergraduate degree program in the field of "International Relations in Security Systems"
Main subjects studied	<ul style="list-style-type: none"><li>- History of international relations;</li><li>- Diplomacy and foreign policy;</li><li>- International security;</li><li>- Negotiation practices;</li><li>- European institutions;</li></ul>
Name and type of educational institution	„Lucian Blaga” University, Sibiu, Law Faculty.
Period	15.09.1998 – 15.06.2002
Name of qualification/ diploma received	<b>High school graduation diploma series T no. 0114198</b> Confirmed by M.E.C.T.S. Order no. 5537 of 13.07.2002



## CURRICULUM VITAE

Professional skills acquired

The undergraduate programme in the field of "History-Social Sciences"

Main subjects studied

- Logic;
- History;
- Economics;
- Psychology.

Name and type of educational institution

"Horea Cloșca and Crișan" National College in Alba-Iulia

### SKILLS AND COMPETENCES

Known foreign languages

*English*

Auto evaluation

European level (\*)

or

STANAG 6001

Understanding				Speaking				Writing	
Listening		Reading		Conversation		Oral Speech		Written Expression	
<i>C</i>	<i>Experienced user</i>	<i>C</i>	<i>Experienced user</i>	<i>C</i>	<i>Experienced user</i>	<i>C</i>	<i>Experienced user</i>	<i>B</i>	<i>Independent user</i>
<i>1</i>		<i>1</i>		<i>1</i>		<i>1</i>		<i>2</i>	

(\*)*Common European Framework of Reference for Languages level*

### SKILLS AND SOCIAL COMPETENCES

#### Skills:

- **Communication skills:** clarity and efficiency, both written and verbal.
- **Teamwork:** ability to work effectively in a team environment, contributing to common goals.
- **Negotiation:** ability to negotiate effectively and reach solutions acceptable to all parties involved.
- **Conflict management:** ability to manage and resolve conflicts in a constructive way.
- **Adaptability:** adaptability to organisational change and flexibility to new situations.
- **Customer orientation:** focus on customer satisfaction and providing solutions that meet customer needs.
- **Social competences:**
- **Leadership:** the ability to guide and motivate the team, facilitating the achievement of common goals.
- **Problem-solving:** the ability to identify and solve problems in social interaction and relationships.
- **Networking:** the ability to build and maintain beneficial professional relationships.
- **Diplomacy:** the ability to approach sensitive or difficult situations with tact and professionalism.
- **Team spirit:** developing and promoting a collaborative working environment.

### SKILLS AND ORGANIZING COMPETENCES

- **Time management:** the ability to plan, prioritize and allocate time effectively to complete tasks and projects within deadlines.
- **Strategic planning:** the ability to develop and implement strategic plans to achieve long-term goals.



## CURRICULUM VITAE

### COMPUTER SKILLS AND COMPETENCES

- **Event organization:** Experience in planning and coordinating events such as conferences, seminars or meetings.

### OTHER SKILLS AND COMPETENCES

- **Microsoft Office:** experience in the use of Microsoft Office suite programs such as Word, Excel, PowerPoint, and Outlook.
- **Data analysis skills:** the ability to analyse and interpret data using tools and technologies such as SPSS, PSPP, Excel, R or Python.

Period	05.12.2002 – 22.12..2016
Name of qualification/ diploma received	<b>Career guidance counsellor</b>
Professional skills acquired	<ul style="list-style-type: none"><li>- Career counselling/guidance;</li><li>- Identifying opportunities and adapting to the requirements of economic agents;</li></ul>
Name and type of educational institution	S.C. Oirom SRL CIF 11939261 J01/257/1999, Tudor Vladimirescu Street, no. 69 B. Town: Alba - Iulia
Period	05.12.2002 – 22.12..2016
Name of qualification/ diploma received	<b>Project manager</b>
Professional skills acquired	<ul style="list-style-type: none"><li>- Project preparation and implementation;</li><li>- Project financing.</li><li>- Budgeting.</li></ul>
Name and type of educational institution	S.C. Oirom SRL CIF 11939261 J01/257/1999 Str. Tudor Vladimirescu 69 B, Alba - Iulia
Member of non-academic associations and juries	<ul style="list-style-type: none"><li>- Member of the Union of Romanian Folklore Performers;</li><li>- Member of the jury of the Golden Grape Festival 2017 edition;</li></ul>
Member of scientific editorial boards	<ul style="list-style-type: none"><li>- Member of the editorial board of the Management of Sustainable Development Journal.</li></ul>
<b>SCIENTIFIC REVIEWER JOURNALS/ CONFERENCES</b>	<ul style="list-style-type: none"><li>- WOS Indexed journals:<ul style="list-style-type: none"><li>▪ Sustainability, ISSN: <a href="#">2071-1050</a></li><li>▪ International Journal of Environmental Research and Public Health, ISSN: <a href="#">1660-4601</a></li><li>▪ Financial Innovation (Springer Nature) ISSN: <a href="#">2199-4730</a></li></ul></li><li>- BDI Indexed journals:<ul style="list-style-type: none"><li>▪ Management of sustainable development journal.</li></ul></li></ul>



## CURRICULUM VITAE

### PROFESSIONAL LINKS

- ISSN: [2247 – 0220](#)
  - *The Scientific Bulletin of the “Nicolae Balcescu” Land Forces Academy, Sibiu,*  
ISSN: [1224-5178](#), [2247-8396](#)  
*The Journal of the “Nicolae Balcescu” Land Forces Academy Sibiu,*  
ISSN [2247-840X](#), [1582-6384](#)
- Conferences:
  - *International Conference Knowledge-Based Organization (KBO).*
  - *Military Romanian Thinking.*
- WEB OF SCIENCE:  
<https://www.webofscience.com/wos/author/record/AAF-8778-2019>
- ORCID ID:  
<https://orcid.org/0000-0002-6725-6356>
- GOOGLE SCHOLAR:  
<https://scholar.google.ro/citations?hl=ro&user=FIVjEt0AAAAJ>
- RESEARCH GATE: <https://www.researchgate.net/profile/Sebastian-Emanuel-Stan>

### PRIZES AND AWARDS

- **19.05.2023** „Tudor Popescu”, awarded by the Romanian Academy of Scientists, in the Economic, Legal and Sociological Sciences section for the volume „Explanatory Dictionary for Science and Technology. Integrated Quality Management”.
- **05.06.2023** Distinction „The Sagunian Cross”, offered by the Metropolitanate of Transylvania for contributions to the promotion of Romanian culture and traditions.

Data:  
05.02.2024