

## Nate Silviu

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🌐 <https://socioumane.ulbsibiu.ro/team/silviu-nate/>

Nationality Romanian | Gender M | Birth Date xx/xx/xxxx



### Professional objectives:

- Deepening personal expertise for analytic production, specific to the fields of international relations and security studies, with emphasis on consolidating Romania's strategic role and Euro-Atlantic resilience;
- Development and application of policy-brief methodologies for formulating scenarios and strategic recommendations to decision-makers, with relevance for transatlantic security;
- Refining training, assistance, and dialogue tools to facilitate the expertise transfer between societal, academic, and public actors.

### Education

Oct. 2019 – June 2021	<p>Postgraduate program: <i>Teaching and Learning in the University - An Evidence-Based Teaching Approach</i> Academic Development Center, West University of Timișoara (Romania)</p>
Oct. 2015 – June 2016	<p>Postgraduate program: <i>Advanced Scientific Research (for Education Sciences); University didactics and psychopedagogy</i> Teacher Training Department, West University of Timișoara (Romania)</p>
July, 2015 – December, 2015	<p>Advanced training program: <i>E-learning developer COR-235905; Recovery pedagogy COR-235205</i> Lucian Blaga University of Sibiu; Ministry of Labour and Social Protection</p>
June 6, 2011 – present	<p>Doctor of Military Sciences and Intelligence Doctoral Diploma in Military Sciences and Intelligence, OMECTS 4387/06.06.2011. Mihai Viteazul National Academy of Intelligence, Bucharest (Romania)</p>
February 2004 - June 2004	<p>MA in National Security Higher College of National Security, Mihai Viteazul National Academy of Intelligence, Bucharest (Romania).</p>
October 2003 – July 2004	<p>Postgraduate Studies: <i>Security and International Relations – MA equivalent diploma.</i></p>

	Postgraduate Program: <i>Security Issues in International Relations</i> , Lucian Blaga University of Sibiu (LBUS), Romania.
September 1998 - July 2002	<b>BA in Political Science</b> Department of Political Science, International Relations and European Studies, Simion Bărnuțiu Faculty of Law, LBUS, (Romania).
October 1996 - July 1998	<b>Undergraduate courses</b> Romanian University of Sciences and Arts "Gheorghe Cristea", Faculty of Law, Bucharest (Romania).
1991-1995	<b>Baccalaureate diploma</b> Economic High School, Sibiu (Romania). Graduate of the Commerce & Marketing Department.
<b>Professional positions held</b>	
October 2014 - present	<b>Associate professor</b> Department of International Relations, Political Science and Security Studies, Faculty of Social Sciences and Humanities, Lucian Blaga University of Sibiu (LBUS), Romania.
July 10, 2020 - present	<b>CNATDCU member</b> Panel no. 26 – Political science, international relations, security studies, military sciences and intelligence, National Council for Attestation of University Degrees, Diplomas and Certificates – CNATDCU (Order of the Minister of Education No. 4676/2020, No. 609 of July 10, 2020 ).
January 16, 2020 - January 18, 2021	<b>Board of Directors member</b> TAROM SA – The National Air Transport Company of Romania
February 2015 – present	<b>Director</b> Global Studies Center, Lucian Blaga University of Sibiu, (Romania).
January 2014 - January 2017	<b>Research center member</b> Research Center for Sustainable Processes and Products Research group: Quality management, LBUS, (Romania).
August 2012 - October 2019	<b>Self-employed Person</b> NATE SILVIU PFA – Research and development, management, consulting, public relations and communication, market research, education, and training activities.
October 2011 - December 2013	<b>Director</b> Scientific Research Center for Corporate Security Management, LBUS, (Romania).
October 2010 - present	<b>Security Studies Degree Program Coordinator</b> Department of International Relations, Political Science and Security Studies, Faculty of Social Sciences and Humanities, LBUS, (Romania).
March 2009 - October 2014	<b>University Lecturer</b> Department of International Relations, Political Science and Security Studies, Faculty of Social Sciences and Humanities, LBUS, (Romania).
May 2007 – January 2021	<b>President</b> International Cooperation and Peace Studies Center (NGO)
October 2002 - March 2009	<b>University Assistant</b> Department of International Relations, Political Science and Security Studies, Faculty of Social Sciences and Humanities, LBUS, (Romania).
July 2005 - July 2006	<b>Manager</b> SC Intuition Marketing SRL, Sibiu (Romania).
February 2002 - June 2002	<b>Collaborator</b> American International Group, Sibiu (Romania).

February 2001 - January 2021

President

Leaders Sibiu (NGO), affiliated branch of Leaders Romania

June 1997 - December 1997

Manager

Motel Coroana, Cluj-Napoca (Romania).

## Personal skills

Mother tongue(s)

Romanian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1
French	A2	A2	A1	A2	A2
English	B1	A2	B1	A2	A2

Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user  
Common European Framework of Reference for Languages

## Communication skills

Due to the professional context, I managed various teams and situations that required adaptation within the implemented projects. At the same time, the relationship in university courses has suggested formulas for accommodation to particular cases of communication with students. From a professional point of view, students' anonymous evaluations of me represent a crucial indicator for the quality of communication.

The experience gained in international mobility, events, and study programs has visibly outlined my capacity for intercultural communication, both protocol and interpersonal. I can give public lectures and structure speeches; we have provided training and communication modules, communication, and public relations consultancy services to private beneficiaries, public institutions, and non-governmental organizations. In the academic space, I problematize and exemplify, and I use case studies that favour the development of students' negotiation and mediation skills. Every year, I organize a UN Security Council decision-making simulation with students to practice and develop their skills of exposure, effective communication, message structuring, negotiation, decision-making simulation, and conscious self-assessment. I value active feedback, and my concern is to engage in a more efficient communication process with the working partners.

## Organisational / managerial skills

I have project management skills, coordinated project teams, managed financial and logistical resources, and remodelled processes and work schedules. As an NGO representative, I've been involved in volunteer activities since being a student have designed and developed a series of projects aimed at improving leadership and entrepreneurial skills. Analytical ability helped me to interpret and tackle specific management

situations. I have developed over 30 educational, institutional, and business partnerships. In my capacity as director of the Security Studies degree program, I demonstrated architectural and conceptualization ability; also coordinated the elaboration of the Security Studies file - thus being the first undergraduate program in this field proposed for authorization in Romania. I have managed projects financed following competitions, with many human resources and beneficiaries, which cumulatively exceed a value of 1 million euros.

#### Job related skills

Since the inception of the academic think tank, the Global Studies Center (GSC), in 2015, we have developed projects with foreign partners such as the University of Southeast Norway, the Heritage Foundation, Jamestown Foundation, German Council on Foreign Relations (DGAP). Efforts at the GSC level have focused on constructing policy papers and analysis briefs. In 2016, together with my Norwegian colleagues, we built a policy paper dedicated to the phenomenon of migration in Europe, a document disseminated to the specialized committees of the European Parliament. In 2018, with the support of the Foreign Affairs Department of the Romanian Presidency, under the High Patronage of the President of Romania, in partnership with the Romanian Embassy in the USA and with NATO support, we developed a project in Sibiu dedicated to the Wider Black Sea Region. It was the basis of a policy paper coordinated by the GSC that was submitted for dissemination to staff and representatives of the US Congress, thus influencing several political decisions in Washington, and one of them materializing in tripling the number of US naval exercises, in 2019, in the Black Sea.

Today, the Global Studies Center is the only Romanian civilian actor, a member of the Eastern Partnership think tank network and invited by the Ukrainian Foreign Ministry to join the Crimea Platform.

Another analytical and policy recommendation document, signed by the GSC, dedicated to the situation in Nagorno-Karabakh, was disseminated in March 2021 at the national level and in the reflection groups in Washington, which reacted significantly positively.

I have organized documentary visits for students at the European institutions in Brussels and Strasbourg. As a director of the undergraduate program, I have developed skills for evaluating the quality of study and pre-audit programs.

I have developed and adapted specific tools and methodologies that have improved the capacity for analysis and forecasting on particular topics in international relations.

#### Computer skills

Good command of the Microsoft Office package (text processor, spreadsheet, software for presentations).

I have digital image processing, HTML editing, and web design skills.

#### Driving license

Category: B

#### Additional information

##### Courses taught and other services provided to students and the home institution

### Courses:

International and Strategic Studies  
Introduction to Intelligence Analysis  
Introduction to Open Source Intelligence  
Alliances and International Security Organizations

### Services provided to students

Within the Global Studies Center, we run three complementary projects for students and interns. One refers to the development of logical argumentation and public exposition skills in a Karl Popper debate module. The second project is a mentoring program where students meet practitioners and ambassadors who give lectures and present current international events. The third project dedicated to students is a framework for developing analytical skills and policy briefs production. Thus students are linked to valuable networking activities and professional opportunities.

### Services provided to home institution

I am also a facilitator and initiator for bilateral partnerships with: University of Tampere, Finland; University of Basilicata, Italy – established partnership within The University Network of European Capitals of Culture (UNeECC) – Matera 2019; Univ. of Taras Sevcenco, Kyiv, Ukraine; Center for Crisis Management and Security, University of Southeast Norway; Middle East Political and Economic Institute; University of Macedonia, Thessaloniki, Greece, Sakarya University, Turkey.

The activity of the Global Studies Center is a factor of internationalization and networking.

Due to my project management skills, I have accessed considerable external funding for training, research, and institutional capacity building.

I coordinated the initiation of the first bachelor's program in *Security Studies* in Romania (2005) and the postgraduate program *Competitor Profiling for Leaders and Organizations* (2017).

### Other professional activities, such as workshops, seminars and consultations

I will emphasize only a few of the most representative participations and collaborations. I was invited to regularly provide lectures and key speeches at NATO Center of Excellence Defense Against Terrorism, Ankara, Turkey; European Security and Defense College in Brussels; National Defense College – National Defense University (UNAP) in Bucharest; Regional Department of Defense Resources Management Studies – UNAP; Romanian Military Thinking International Conference – Romanian Defense Staff; Knowledge Based Organization International Conference – Nicolae Bălcescu Land Forces Academy in Sibiu; Intelligence in the Knowledge Society International Conference – Mihai Viteazul National Academy of Intelligence in Bucharest, etc.

I was invited as an expert to public debates on doctrinal and strategic documents of national interest. I have produced and coordinated analyses and political recommendations that have contributed to implementing several strategic decisions at national, European, and bilateral levels.

Under my supervision, our team co-organized the international conference on the margin of the European Union Summit in Sibiu in 2019, an event held under the High Patronage of the President of Romania.

I have applied to, and capitalized on, ERASMUS+ mobilities for partnerships, teaching and staff training assignments at several universities, such as: Erciyes University, Turkey; Airlangga University, Indonesia; Universidad del Salvador, Argentina; Royal University of Phnom Penh, Cambodia; Patras University, Greece; Ateneo de Manila University, Philippines; Manhattan College, USA; Daniel Morgan School of National Security, Washington DC, USA; University of the Balearic Islands, Palma de Mallorca, Spain; University of Southeast Norway; University of Applied Sciences Tampere, Finland; University of Macedonia, Thessaloniki, Greece.

### International research projects

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01.02.2023 – 31.12.2024: **Project Director** - *A Modern Science-Based Concept for Ukraine to Ensure the Sustainable Development, Recovery and Reconstruction: Cost Assessment, Model and Policy Framework*, research financed by the Hasso Plattner Foundation, Germany, Contract no.: LBUS-UA-RO-2023, 455/01.02.2023. Beneficiary: Lucian Blaga University of Sibiu.

23.05.2018 – 21.11.2018: **Project Manager** – Academic Grant *Emerging Importance of Wider Black Sea Area Security*, project run under the High Patronage of the President of Romania, in partnership with the Embassy of Romania to the USA, co-financed by Sibiu City Hall with the support of NATO's Public Diplomacy Division, Contract No.: 40993/23.05.2018. Beneficiary: Global Studies Center, Lucian Blaga University of Sibiu.

01.07.2016 - 31.01.2017: **Project Manager** - Bilateral Grant Romania-Norway, financed under the European Economic Area Financial Mechanism (2009-2014), *Understanding and Tackling the Migration Challenge: Mapping Options for a Resilient Approach*. Contract No.: 16-SEE-PCB-RO SIBIU 01/02. Beneficiary: Global Studies Center, Lucian Blaga University of Sibiu.

01.02.2014-17.07.2016: **Scientific Coordinator**, COR 122303 - *Erasmus Mundus Mobility with Asia East 2014* (EMMAE14), Erasmus Mundus Project + 545719-EM-1-2013-1-FR-ERA MUNDUS EMA21, no. Grant Agreement 2013 - 2539, supported by ERASMUS MUNDUS ACTION 2. Beneficiary: Lucian Blaga University of Sibiu.

05.05.2014 - 31.07.2014: **Project Director** - Research and Development Services Contract No.33 / 05.05.2014, providing expertise within the European project *REENERGY: Policy recommendations at the level of project partner and at European level on best practices in the field of renewable energy and for the future EU energy strategy*. Stakeholders: European Commission and Avrig City Hall.

#### National and local research projects

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30.04. 2014 - 31.07.2014: **Project Director** - Research and Development Contract No. 4007/26 / 30.04.2014: *Strategy for Sustainable Development of Tâlmăciu City*, Beneficiary: Tâlmăciu City Hall.

2006-2008: **Research member** - *Identifying the knowledge level of the terrorist phenomenon by young people in Romania. Developing and applying a counter-terrorist education model*. Funded by MEC - CNCISIS, code. 646, Bucharest (Romania), Beneficiary: National Intelligence Academy.

2005-2006: **Specialist Researcher** - Program: Excellence Research (CEEX), Module 1, Complex Quantification and Development Projects, no. 109, Project: *COERENT - Creating and developing competitive advantages of the energy system at national, regional and European level, from the perspective of asserting Romania as a member of the European Union*, Lucian Blaga University of Sibiu (P2).

#### Capacity building grants

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01.08.2019 – 31.01.2021: **Startup risk management expert** - Project title: *Start-UP Hub: Entrepreneurs' Laboratory, project to increase employment by supporting non-agricultural enterprises in urban areas*, POCU / 82/3/7/105648, co-financed by the European Social Fund through the Human Capital Operational Program 2014- 2020. Partner: SC Confida SRL. Beneficiary: "Lucian Blaga" University of Sibiu (Romania).

16.05.2014 - 15.11.2015: **Project Manager** - *University Entrepreneurial Laboratory - Progress through Innovation and Practice - (UniversPractic)*, Contract No.: POSDRU / 161 / 2.1 / G / 138402, Project co-financed by the European Social Fund through the Sectoral Operational Program Human Resources Development 2007 - 2013, Priority Axis: 2. Correlation of Lifelong Learning with the Labor Market, Major Area of Intervention: 2.1. Transition from school to active life, Beneficiary: Lucian Blaga University of Sibiu.

01.04.2014 - 30.11.2015: **Business simulation expert** - *SIMPRACT - transition from school to active life through practice and creation of simulated enterprises*, Contract no.: POSDRU / 160 / 2.1 / S / 138113 / 31.03.2014, Project co-financed by the European Social Fund through the Sectoral Operational Program Human Resources Development 2007 - 2013, Priority Axis: 2. Correlation of Lifelong Learning with the Labor Market, Key Area of Intervention: 2.1. Transition from school to active life, Project leader: CNIPMMR, Partner: Lucian Blaga University of Sibiu.

### Membership and activities in professional associations

2016 - present: Member of the Euro-Atlantic Council Romania/ Atlantic Treaty Association Romania.

2017 - present: Member of the Romanian Association of International Relations and European Studies (the European Community Studies Association).

2012 - present: Member of the scientific committee board of Revista Geopolitica, Romanian Military Thinking, and Bulletin of Taras Shevchenko, Ukraine.

Peer reviewer for ISI and SCOPUS indexed publications: Sustainability, Energies, Challenges, Applied Sciences, Remote Sensing, Land, Electronics, Access to Justice in Eastern Europe, and Ekonomika – Vilnius University.

Peer reviewer for IDB indexed publications: Bulletin of Taras Shevchenko, Romanian Military Thinking of the Romanian Defence Staff, International Journal of Environmental Research and Public Health, and Social Sciences.

2003 – present: The Fund for American Studies Alumni.

### Fellowships and development support funding

2009 - NATO Advanced Study Institute: *The Role of Security Sector Governance for The Democratic Transition of The Western Balkans*. Center for Southeast European Studies, Bulgaria; Institute Euro-Balkan, Macedonia; NATO Science for Peace and Security Program, Plovdiv (Bulgaria).

2006 - The Fund for American Studies, Greek Association for Atlantic and European Cooperation, Athens (Greece). Selected to attend the 52nd General Assembly of the Atlantic Treaty Association. *Challenges and Opportunities for Atlantic Cooperation in the 21st Century* – workshops attendance and plenary assistance.

2004 – DCAF scholarship - Geneva Centre for Security Sector Governance, (Switzerland). *Young Faces Conference*.

2003 – *International Institute for Political and Economic Studies* supported by The Fund for American Studies, GAAEC & Georgetown University (USA). Georgetown University undergraduate attended courses: *Political Science, Conflict Management, Political Philosophy, Economics and Intellectual History*.

### Community service

The activity of over 15 years in non-governmental organizations dedicated to leadership, ethics, and entrepreneurship has contributed to the young generation's development capable of producing positive changes in Romanian society.

Our academic think tank is connected to similar organizations from the Black Sea region, Europe, and the USA. Combining academic activity with experience gained in civil society, I continue the mission to inspire transatlantic values and to make my knowledge available to the community by disseminating ideas and analyses on the intellectual platform Contributors.ro [\[link\]](#) or top national media group Hotnews.ro [\[link\]](#) - accessed by 3.5 million unique subscribers. I am also invited to national radio and TV stations to share my expertise with the general public.

Assoc. Prof. Silviu NATE, Ph.D.

